



# BIOGRAPHY

ERNEST RAZZANO



## DEPARTMENT OF MILITARY AND VETERANS AFFAIRS

Ernest Razzano is the Recruitment, Placement and Mentoring Coordinator with the New Jersey Youth CHALLENGE Academy.

As the RPM Coordinator, Mr. Razzano supervises a team of 10 individuals dedicated to the success of young adults. His team consists of recruiters, case managers, Post-Residential Specialists, IT, and Administrative Assistant. His list of responsibilities include, but are not limited to, all the marketing for the Academy, qualifying all potential candidates, over-seeing the completion of intermediate and long-range goals of the cadets, and the post-residential success of each graduate. Mr. Razzano joined the New Jersey Youth Challenge Academy in March, 2015. He has been with the New Jersey Department of Military and Veterans Affairs since March 2003.

Mr. Razzano was born and raised in Brooklyn, NY and enlisted in the United States Air Force in January 1977. Positions included Security Forces, Combat Arms Instructor, Sniper, and Recruiter. He retired in June 1997. Holding various corporate recruiting positions (Hewlett Packard, Melillo Consulting) was hired by, then New Jersey Governor Jim McGreevey in 2003 as a Health Professions Recruiter to fill the vacancies at the New Jersey Veterans Memorial Homes. Within one year he was tasked to recruit for the entire department. In 2015, Mr. Razzano was asked to take over the RPM Department at the Academy.

Mr. Razzano also owns and operates Body By Razz, LLC fitness business. Clients are aged from 5 to 89. He specializes in working with older adults and those with special needs (Multiple Sclerosis, Parkinson's, Fibromyalgia, etc.). He has developed a program specifically for those afflicted with Multiple Sclerosis sanctioned by the National Multiple Sclerosis Society. He teaches at the YMCA in Hamilton, NJ and his program has expanded into 9 other Y's across the state.

### Education:

Master Fitness Science – International Sports and Sciences Association

Bachelor Science Criminal Justice – Wilmington University

Associate of Science Criminal Justice – Rollins College

Associate in Applied Science – Community College of the Air Force

United States Air Force "Train the Trainer" School

Learning International, Sales Methods and Advanced Recruiting Techniques (SMART)

NY Strength Master Trainer Certificate